



OEM Partner Program Concept for power parts and core modules for gas-insulated medium voltage switchgear

Innovation is our tradition and the basis of our partners' success.

ABB offers highest quality products, solutions and services.

Flexibility in selection of products ensures technical and commercial success.

ABB products stand for safety and reliability.

Excellent and on-time delivery helps you to meet your customer's needs.

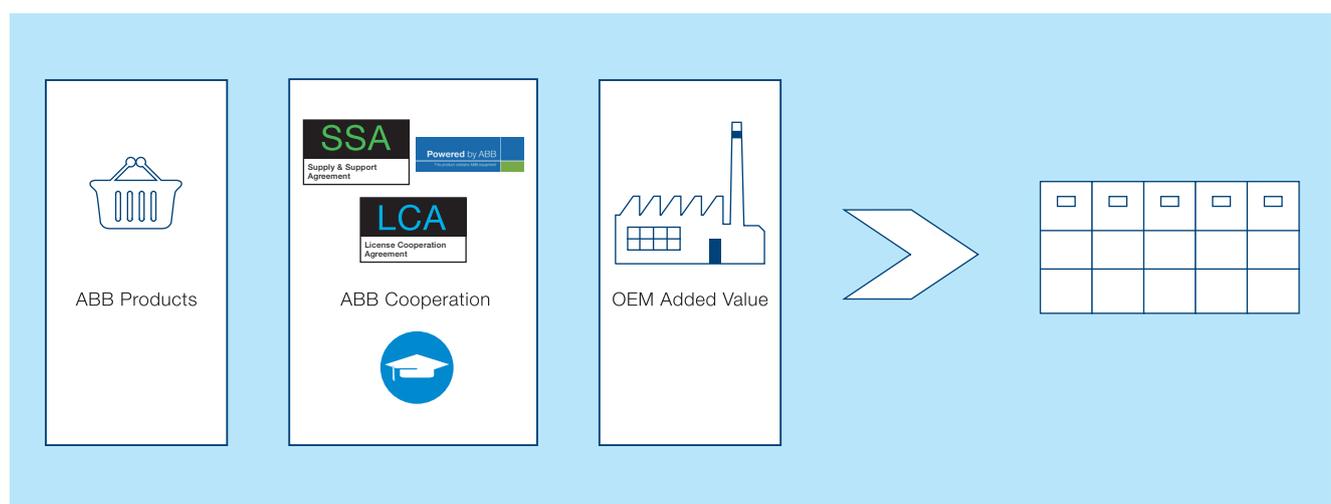
You get state of the art technology, support and specific training:

Be part of our experience, market knowledge and competence.

We are your reliable partner and we offer you support with our know-how.



Concept – power parts and core modules



Long term partnership consisting of 3 principles:

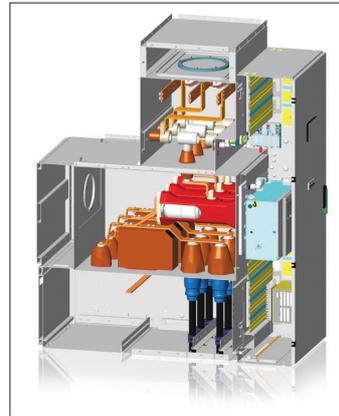
1. ABB state of the art technology with standardized OEM panel variants
2. ABB co-operation agreement, technical documentation and technical support organization with training courses
3. **Added value for OEM**

Solutions for every demand...

Benefit from our knowledge and experience by sharing the "one shop" concept.

- Switching devices (basic components)
- Distribution relays (basic components)
- Power parts and core modules
- Instrument transformers or sensors
- Surge arresters

For each choice of the customer, ABB has the know-how and the tools to provide technical support.



Cooperation for standardized OEM panel variants

Cooperation Program		ABB Value	OEM Value *
 Supply & Support Agreement	ZX0.2 and ZX2	Power Parts with low voltage compartments (LVC)	Customization + Testing <ul style="list-style-type: none"> - Engineering - LVC wiring - Transformers / sensors - Relay
			
 Supply & Support Agreement	ZX0.2 and ZX2	Power Parts w/o LVC	Manufacturing + Assembling + Testing <ul style="list-style-type: none"> - Engineering - LVC manufacturing and wiring - Transformers / sensors - Relay
			
 License Cooperation Agreement	ZX2	Core Modules	Manufacturing + Assembling + Testing <ul style="list-style-type: none"> - Engineering - LVC manufacturing and wiring - Transformers / sensors - Relay - Metal sheets, cable compartment frame, pressure relief ducts, etc.

* Plus Installation and Commissioning, Site Acceptance Test (SAT) and After Sales Service

Contact us

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Note:

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