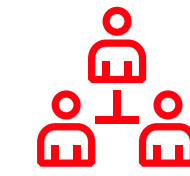


ABB CONNECT PARTNER HUB

# Making ABB stronger through collaboration

## What will the partner hub do for ABB?



**Drive** interaction between ABB employees and partners

**Simplify** the search, configuration, purchase and installation of ABB products

**Integrate** ABB solutions into a seamless partner experience

**Build** a foundation for better collaboration

**Empower** ABB and partners to create value together



### Needs-based training

Partners can take valuable training to improve their knowledge and develop expertise on relevant ABB products and solutions



### Feedback channel

Partners can provide feedback on ABB products and solutions and suggest ideas directly to ABB employees, gaining presence and developing loyalty



### Operational features

Collaborators can get asset status, device information, manuals, and 3D models



### Real-time, seamless collaboration

Users can design, co-create, and configure projects with other professionals in the network with context-aware access to ABB tools, systems, and documentation



### Marketplace

Partners can buy solutions and leverage a strong distributor channel



### Networking

Partners can leverage the competencies of other collaborators to design, sell, deliver and operate integrated solutions and value-added services

**We collaborate to write the future. Together.**

**ABB** Connect Partner Hub

Interact with ABB, improve your knowledge and collaborate with other professionals

**ABB Connect  
Partner Hub**

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