

ROBOTICS

## ABB Robot Service Agreements – Total cost of ownership control

Fixed flat fee options for complete cost control



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ABB's Service Agreements can help you to get absolute control over your service costs by offering a flat fee for Spare Parts or Labor. Also travel cost can be secured with a fixed travel fee per intervention.

The cost of one single incident call is usually greater than the cost of a Service Agreement.

Within the selectable options of our service agreement configuration tool, our experts stand ready to help you choose the service solution that suits your needs.

- Option "Spare Parts Flat Fee": All spare parts needs are covered
- Option "Labor Flat Fee": All hours needed to restore the robot's full functionality are covered

Fixed rate benefits include:

- Calculable and fixed costs at an attractive price
- No need for onsite spare parts stock nor resident robot expertise

Perfect fit with other service agreement features:

- Regular maintenance
- · Response commitment
- ABB Ability<sup>™</sup> Connected Services

We invite you to talk to your local ABB representative for more information.