

# Partnership makes greater success possible.

If you're looking to go further with your panel building business, the partner program is for you. We've developed it with panel builders like you in mind, so it's tailored to your specific needs.



## Go further in partnership

If you're interested in growing your business by becoming a partner, we'd love to hear from you.

Simply get in touch with your local ABB representative:

**ABB Ltd.**  
Affolternstrasse 44  
CH-8050 Zurich  
Switzerland

[new.abb/panel-builder-partnership-program](https://new.abb/panel-builder-partnership-program)



## Go further in partnership

Panel builder partner program





Go further in partnership – here are six reasons to join:



### 1. Enhance your reputation

Your company’s reputation could be even better with ABB certification. We’re well known for our technical innovation, quality products and integrity.

When customers see our endorsement of you as a panel builder, they’ll know that they’re getting a high level of performance, safety and integrity.



### 2. Win more orders

Having ABB certification opens up more opportunities for your company. It allows you to pitch for a wider range of tenders, with some companies requiring certification for their projects.

The Panel Builder Partner program empowers you to secure more contracts and expand your business.



### 3. Speed up projects

Time is money, so the quicker you can select products for your installations, the more you can maximize your profits.

Our software and mobile apps speed up the selection process for you, allowing you to get on with your project. And with one of the largest portfolios available, you’ll find exactly what you need.



### 4. Simplify planning

Whether you need a solution for a data center, an airport, a hospital – or anything in between – we’ve got you covered.

Planning is simple with exclusive access to our design verifications according to IEC 61439. And our pre-tested panel configurations give you complete reassurance.



### 5. Get dedicated support

With Panel Builder Partner membership, support is on hand whenever and wherever you need it.

We understand your needs as a panel builder, so whether it’s in person, online or on-site, we’ll apply our expertise to solve your specific problem.



### 6. Stay ahead of the competition

Our training keeps you up to date and your workforce’s skills sharp. We offer classroom training, hands-on training or e-learning – whatever suits you and your team.

We train all of our partners in the application of the IEC 61439 standard, so you can offer your customers the very best service.

