

CHEMICALS AND REFINING

ABB in chemicals and refining

A proven approach for transforming your challenges into opportunities



ABB provides products, solutions and services that enhance the productivity and energy efficiency of a broad range of chemical processes, from the smallest batch plant to the largest continuous petrochemical complex. Our experience has enabled us to create long-term partnerships with several chemical and petrochemical companies across the globe. Whether you need chemical process consultants, batch control, modular systems, automation or electrical experts, ABB's global team and centers of excellence will together support you and will address your needs. Our integrated solutions offer the industry's best availability, quality, risk reduction and information flow.



002	Introduction
003	Contents
004	Using actionable insights to help you solve today's most complex challenges
005	ABB has the ability to execute complex chemical projects across the globe
006 - 007	Collaboration across all fronts to ensure success
008	A strong track record in project execution
009	Integration that transforms digital opportunities into reality
010 - 011	Digitalization in the chemical and refining industry
012	Future development

Using actionable insights to help you solve today's most complex challenges



4

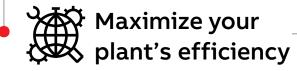
Reduce your cost and risk

- Bi-directional **integration of instrumentation** and **electrical** reduces total engineering costs upto

25%

ABB as a **main automation or electrical contractor (MAC/MEC)** of the project can reduce capex costs by





- Complete integrated electrical project solutions
- Integrated **process automation** and electrical control/ power management systems (PMS) **reduces energy** usage by up to

10%

Improve your operational gains

- ABB **Advanced Process Control** reduces opex costs

3%-9%

- Asset information effectively organized through **ABB Ability™** 800xA
- Improved return through process,
- instrumentation and automation expertise - Increased operator situational awareness by
- implementing state-based control strategies



- A complete scalable portfolio to **maximize** your **profitability** by up to

9%

- ABB's total plant reliability improvements

return **3 to 1** on **investment**

ABB has the ability to execute complex chemical projects across the globe

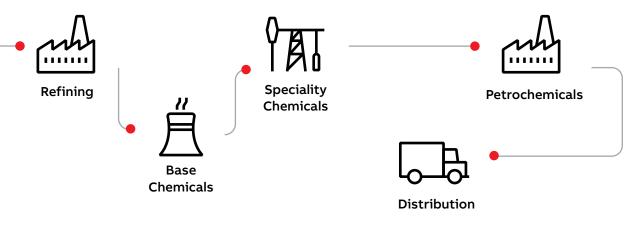
With comprehensive experience from many international large scale chemical projects, we can be your trusted partner

Global responsibility

ABB is a global organization with an extensive network of resources. With a firm focus on health, safety, security and the environment, we strives to provide the chemical industry with technology and services that have a positive effect on the world we all live in. With significant application knowledge developed over many years in this industry, we can improve your productivity and reduce environmental impact.

Life cycle enhanced return on capital

Our services and products enhance your project from first concept to decommissioning. We operate locally while drawing support from ABB resources around the globe. A partnership with ABB provides world class expertise and continuity. As the project develops from one phase to the next, we're able to capture lost profit opportunities (LPO) that would otherwise be missed.



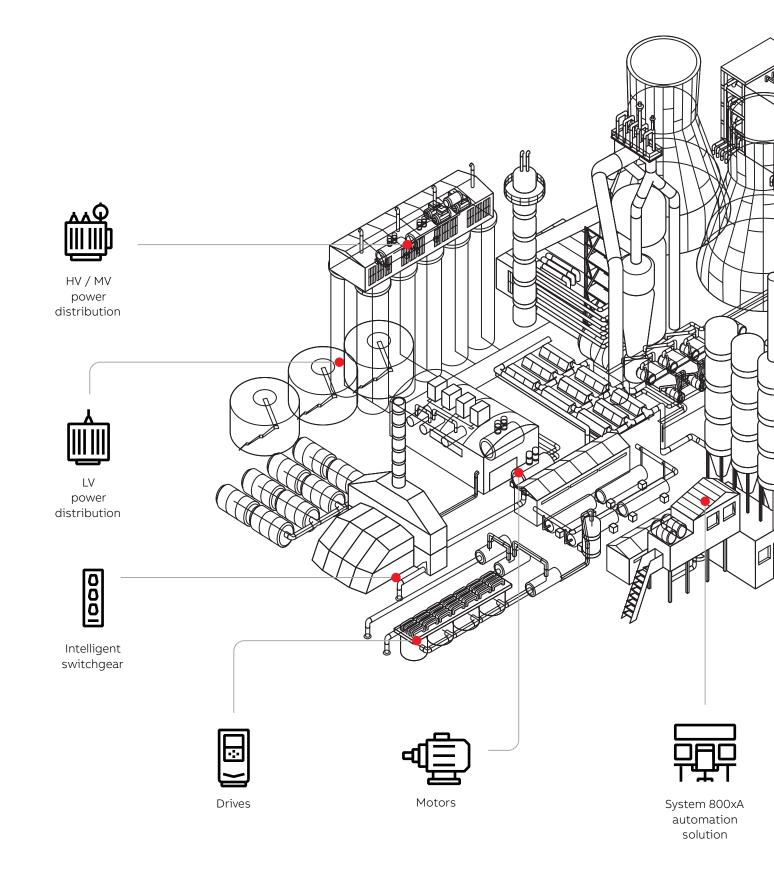
Multiscope risk management

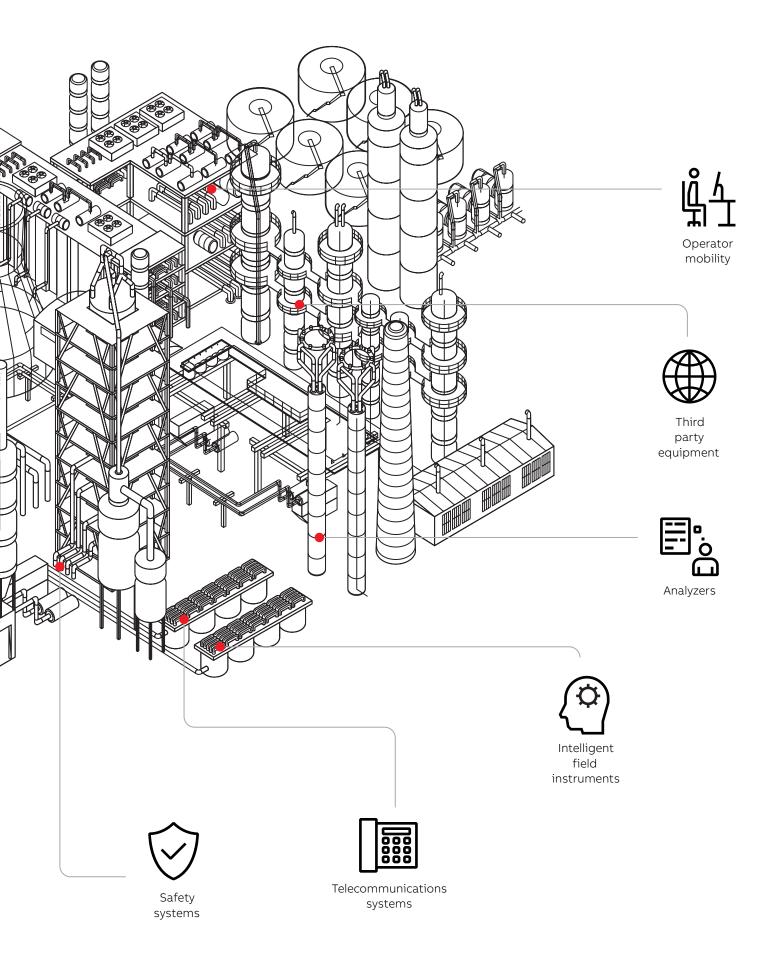
ABB provides a wide portfolio of products and services for chemical processes either directly to the end user or via an engineering company. In many cases ABB is responsible for the integration of the composite solution to reduce client risks and project delivery time, and to optimize the operational benefit of the installed system. Your risks can be further reduced by strategic partnerships or framework agreements.

Enabling technologies for operational profitability

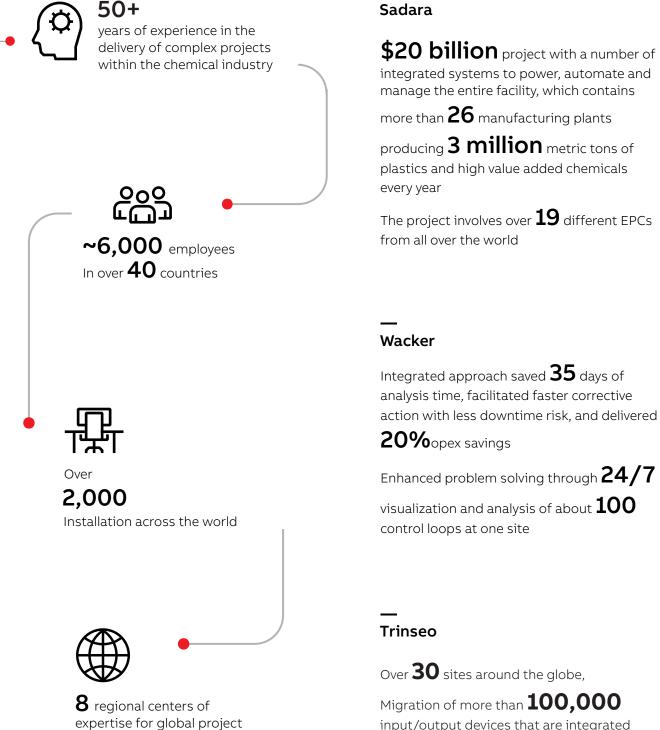
ABB Ability™ System 800xA provides fully integrated power, automation and safety solutions with open interconnectivity to business and expert systems. We offer a single system solution providing integrated batch and manufacturing management through to electronic records supporting all five IEC 61131 languages and all major fieldbus technologies.

Collaboration across all fronts to ensure success ABB's integrated power and automation solutions





A strong track record in project execution



execution paired with local

service support

input/output devices that are integrated with production management, and business processes and systems low cost of ownership with limited impact on business key performance indicators (KPIs)

 ${f 6}$ years of collaboration with the customer

Integration that transforms digital opportunities into reality

The integration of engineering and operations has paved the way for digitalization in the chemical industry. Businesses large and small will only succeed at generating significant value from these technologies if they can apply abstract data analysis to their daily operations efficiently, consistently and continuously.

The rising prominence of information

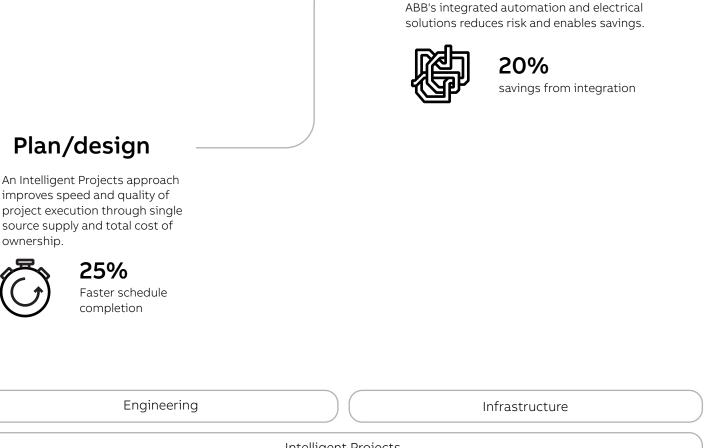
Digitalization is rising as a strategic imperative for both reactive and proactive reasons. The need for continuous cost improvement, safety and speed are some reactive considerations; proactive reasons include harnessing new possibilities in analytics, prediction and decision-making. The availability of data across company value chains has reached an unprecedented level, and harnessing this wealth of data for improving operations holds considerable value.

ABB at the forefront with ABB Ability™

ABB Ability[™], ABB's comprehensive portfolio of digital solutions, includes an installed base of more than 70 million connected devices, 70,000 digital control systems and 6,000 enterprise software solutions. By bringing together all of our digital products and services in one interoperable end-to-end platform that leverages Microsoft's Azure cloud solution, ABB is dramatically expanding the business value we have always generated for our customers.



Digitalization in the chemical and refining industry



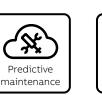
Build

Intelligent Projects

Creating one common offering for digital end-to-end solutions

















Operate and maintain

Collaborative Operations transform existing operations through actionable insights to optimize performance in real time.

upto **30%** maintenance savings



Over **1800** service professionals

in **28** countries to keep plants running and optimizing performance.

Services

Applications

Collaborative Operations













Future development

Our customers' needs and challenges have always influenced the future direction of ABB. Increased information flow and more stringent environmental requirements will certainly influence our future developments in the oil refinery, downstream and chemical sector.

The growth of data source devices will have significant impacts in areas such as alarm systems and operator interfaces. A major challenge with data source devices will be to avoid "data overflow" while taking advantage of the benefits of increased information flow. Including more automation, optimization, remote control, remote support and improved diagnostics. Developments like the use of wireless and Ethernet technologies, modular automation, process analytical technology (PAT) and use of ABB's extended operator workplace provide better integrated visibility of the entire process plant and increase productivity.

As the needs of the oil refining downstream and chemical industries evolve, ABB will continue to be the leading automation, electrical, instrumentation and telecommunication partner for the chemical industry.

ABB employs hundreds of engineers and scientists in our corporate research laboratories and in addition has co-development activities with 50 universities.

As a leading technology provider, ABB is actively involved in industry forums to contribute to and monitor trends in industry, markets and technology. This, along with direct input from our customers and consultants, shapes our development of new products and solutions for the oil refining, downstream and chemical industries.





ABB Inc. 3700 West Sam Houston Parkway South Houston, Texas 77042 Phone: +1 713 587 8146 Fax: +1 713 821 3911

www.abb.com/chemical