



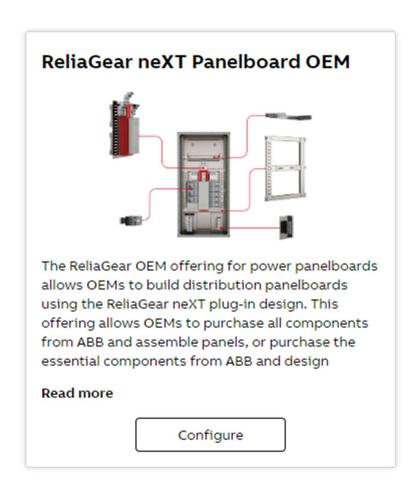
TECHNICAL INFORMATION

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ReliaGear® neXT Power Panelboard

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1. Introduction

With this Technical Sales Information, we are glad to inform you about the release of new features for ReliaGear neXT power panelboard.

This upgraded offering enables a new product configurator in empower flow for OEM customers. Now in empower flow, there is a dedicated ReliaGear neXT OEM configurator for power panelboards.

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2. New offering

<u>ReliaGear neXT Panelboard OEM flow configurator:</u> For OEM customers and sales teams working in empower flow.

Now in empower flow, you can navigate to the "Products" page, select "Use our configurators", and scroll until you find "ReliaGear neXT Panelboard OEM". Here you will find the new OEM flow configurator for ReliaGear neXT Power Panels.

Once inside, it will have a similar look and feel to empower quote panelboard configurator but there are some key differences. The flow configurator will drive our standardized OEM offering of power panel bus stacks at ampacities 600A, 800A, and 1200A.

Also, in the Options tab, at the bottom you have the option to select a fixed bus stack length. For example, if your OEM customer wants to standardize on 24X bus stacks, they can go to the Options tab, click Add, and select OEM 24X Bus length. This will fix the bus stack length to 24X and will allow you to add breakers until all space on the bus stack is taken up. This removes the difficulty of having to add breaker spaces to achieve your desired bus stack length that your OEM may want to standardize on.

Finally, there is a new tab called "BOM selection". Here you will be able to select and deselect the SKUs that your OEM would like to purchase. For example, if the OEM just wants to purchase the bus stack, breakers, and interior frame. They can select all these components in the BOM selection tab and remove the selections of the remaining SKUs. Once ready, they can simply click the "Add to Cart" button in the top right to start adding their selected SKUs to their empower flow cart.

Please note, once "Add to Cart" has been selected, all previous selections and drawings will be deleted. If you want to save your panel drawing, please save it before clicking "Add to Cart".

3. Availability

The new features are already available to the market, through empower.