

Inventory Access Lease to Own spare parts Acquire the parts you need at lower costs

Problem

- Spare part inventories lock up excessive amounts of capital
- Inventories are limited because of budget constraints
- Obsolete parts are on inventory shelves; purchased but not needed
- Inventoried parts lose warranty protection while on shelves
- Required spare parts can't be found
- Budgets for spare parts have been cut
- Prices for spare parts fluctuate, making budgeting difficult



Solution

ABB Inventory Access Lease to Own program ensures up-to-date parts are available on-site and in stock at costs that are lower than traditional programs.

The Benefits:

- Reduced ownership costs
- A new way to acquire spare parts with a reduced initial capital investment
- A structured payment schedule eliminates budget surprises
- Spare parts have fixed prices for the term of the contract
- The most secure, high quality inventory solution
- ABB manages the version of parts on inventory shelves to protect against parts falling out of date
- Warranty periods commence when parts are used
- A trouble-free solution that leads to you owning the spare parts

Here's what makes the difference:

- ABB's proven inventory management capabilities assure that premium, OEM parts are maintained in your inventories
- The costs of this program are substantially less than purchasing parts outright
- This new program fits between laying out capital for spares that may never be needed and consignment inventory programs in which you never gain ownership of the parts

Inventory Access Lease to Own spare parts

Acquire the parts you need at lower costs

North America Customer Service Center

29801 Euclid Avenue, 3P6

Wickliffe OH 44092 1832, USA

Tel: 1-800 HELP 365 (1 800 435 7365)

Option 2, option 2 for parts

Fax: +1 860 298 7665

E-mail:

© 2011 ABB Inc.

ABB reserves the right to change specifications without notice.

3BUS095384 SM2010-158